

Message Text

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12

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

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R 190800Z NOV 74

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 6120

UNCLAS TOKYO 15082

COMMERCE FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJ: TC ANNUAL DESIGN CONTRACT

1. THREE COMPANIES INVITED TO BID REPLIED AS FOLLOWS: (A) PRELIMINARY TREATMENT PLAN, (B) WORKING DRAWINGS, (C) AGENT MEETING PARTICIPATION AND INDIVIDUAL EXHIBITOR INTERVIEWS, (D) EXHIBITION INSTALLATION, (E) GRAPHICS PACKAGE, (YEN300 EQUALS \$1.00, ROUNDED TO NEAREST DOLLAR):

	A	B	C	D	E	TOTAL
MITZY	Y45,000	Y50,000	Y50,000	Y80,000	Y80,000	Y305,000
	(\$150)	(\$167)	(\$167)	(\$267)	(\$267)	(\$1,017)

DESIGN	Y50,000	Y50,000	Y150,000	Y100,000	Y100,000	Y450,000
STUDIO	(\$167)	(\$167)	(\$500)	(\$333)	(\$333)	(\$1,500)

DESIGN	Y150,000	170,000	1,000	1,000	Y140,000	Y462,000
CORP	(\$500)	(\$567)	(\$3)	(\$3)	(\$467)	(\$1,540)

2. ALTHOUGH MITZY IS LOW BID, FIRM IS SMALL, INEXPERIENCED IN EXHIBITION DESIGN FIELD AND LACKS DEPTH, EXPERTISE AND STAFF, PRESENT IN OTHER BIDDING COMPANIES. AFTER THOROUGH INVESTIGATION, INCLUDING OFFICE VISIT AND REQUEST SUBMISSION WORK SAMPLES, TC DOES NOT RECOMMEND MITZY.

3. BOTH DESIGN CORPORATION AND DESIGN STUDIO HAVE
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ACKNOWLEDGED CAPABILITY, EXPERIENCE, DEPTH OF ORGANIZATION,

AND REPUTATION IN LOCAL COMMUNITY NECESSARY TO ACCOMMODATE
TC REQUIREMENTS IN ALL RESPECTS. TC RECOMMENDS LOWEST
BIDDER OF THESE TWO FIRMS, DESIGN STUDIO, BE AWARDED DESIGN
CONTRACT. NOTE DESIGN STUDIO BID DOES NOT INCLUDE COST
INCREASE ANY CATEGORY OVER CALENDAR 1974 CONTRACT.

4. COPIES OF BIDS AIRMAILED OIM NOVEMBER 19. PLEASE CABLE
CONCURRENCE SOONEST TO EXPEDITE COMMENCEMENT ACT '75 DESIGN
ASSIGNMENT.
HOGSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TOKYO15082
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740333-1037
From: TOKYO
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1974/newtext/t19741129/aaaaayos.tel
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US Department of State
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30 JUN 2005

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